



MODULE 8

SEGMENT 3



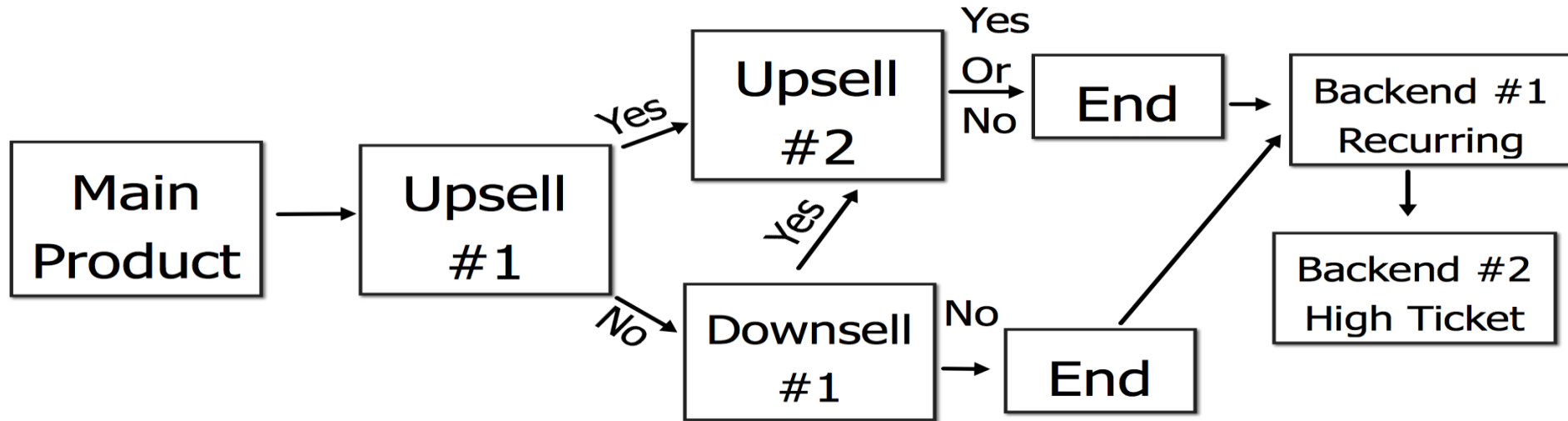
[The Technology Of Funnels]



In This Class

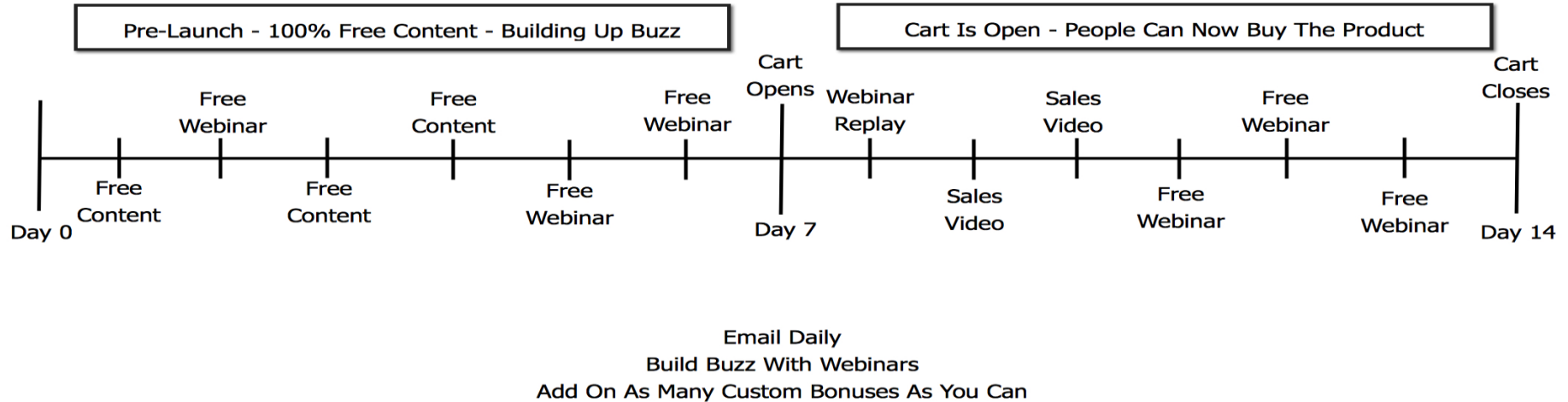
- Review Of Product Funnel
- Review Of Launch Funnel
- Decoding The Launch Funnel
- What To Include In Your Webinars
- How To Add Value

Review Of Product Funnel



Review Of Product Launch Funnel

Product Launch Funnel



Decoding The Launch Funnel

- Build Up The Buzz
- Get As Many People As Possible To Register For Your Webinars
- Combine Great Training With Your Webinars
- Have People Saying It's The Best Webinar They Have Ever Attended
- Change the Topic Of Each Of The Webinars, Leading Them To The Conclusion That They Must Purchase Your Product To Get The "Secret"

What To Include In Your Webinars

- Make Sure The People Know It Is For Them
- Call Out Your Audience
- Capture Their Attention
- Promise Your Audience That They Will Get Something Big Out Of Watching The Webinar
- Why Your Product Works
- Your Breakthrough
- Testimonials

What To Include In Your Webinars Cont.

- Why You Haven't Heard About This Before
- Value & Content
- The Way To Success
- Unveil Your Product
- Easy & Simple To Get Success
- Limited Time Offer
- The Price
- Guarantee
- Payment Plan

How To Add Value

- Webinar Events
- More Training
- Live Events
- Personal Coaching
- Customers Can Get Their Questions Asked

Let's Review

- Review Of Product Funnel
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